

**Category:**

Advanced Management

Course Length:Half Day
(4 hours)**Materials:**

\$10 per participant

Cancellation Policy:

10 Business Days

Minimum Number of Students:

1

Maximum Number of Students:

20

Description:

One of the core roles that managers take on is that of decision maker. While many models for effective decision making exist, most contemporary thinking focuses on “deciding how to decide.” Increased complexity and uncertainty require more attention to who to include in decisions beyond one’s style.

This course focuses on three criteria to consider when deciding how to decide. These are:

- Decision Quality – how important is it to come up with the "right" solution?
- Subordinate Commitment – how important is it that your team and others buy into the decision?
- Time Constraints – How much time do you have to make the decision?

The instructor facilitates a process where participants use these three factors in case studies and then in real-world situations to determine who and how much to include others in the decision making process.

In addition, participants are introduced to the concept of Groupthink, its symptoms and how to safeguard against it.

Course Benefits:

- Participants take away a model for “deciding how to decide.
- Participants take away an awareness of the symptoms of Groupthink and specific ways to avoid its influence on decision-making.