



GROWTHco

A Different Kind Of Smart: Applying Emotional Intelligence At Work

Category:

Advanced Management

Course Length:

Half Day
(4 hours)

Materials:

\$30 per participant

Cancellation Policy:

10 Business Days

**Minimum Number of
Students:**

1

**Maximum Number of
Students:**

20

An organization that creates a culture of **high trust** relationships promotes high productivity, top quality, operational efficiencies, strong morale and increased employee retention. Without **trusting relationships** that are forged daily at all levels, organizations become self-limiting and susceptible to events that dampen morale and discourage professional achievement.

Emotional Intelligence is the essential building block in a leader's ability to establish the right climate for business to succeed. Whether you are a small business owner, manager in a midsized company or CEO in a large corporation, you must demonstrate daily a high degree of emotional intelligence in your leadership role.

A Different Kind of Smart demonstrates the direct link between emotional intelligence and your performance as a leader, and gives you specific techniques to improve your EQ competencies.

Training Objectives/ Outline of Presentation:

- Self-assess EQ (relationship management) strengths and weaknesses by completing the Index for Emotional Intelligence paper and pencil version
- You will learn about the 5 aspects of EQ
 1. Self-awareness and self-control
 2. Empathy
 3. Social bonds
 4. Personal influence
 5. Vision and purpose
- EQ competencies in the areas of self-awareness/control, empathy and social bonds, personal influence, vision and purpose will be reinforced by involving you in interactive exercises throughout the training
- You will define a path for development for your EQ to improve your leadership performance

GROWTHco

www.growthco.com | jimd@growthco.com | 978.827.3133