

**Leadership to Grow Your People and Results**

**Category:**

Leadership

**Course Prerequisite:**

None

**Course Length:**

8 hours

**Materials:**

Included (digitally only)

**Cancellation Policy:**

Less than 30 days, 100% non-refundable with ability to reschedule within 60 days

**Minimum Number of Students:**

4

**Maximum Number of Students:**

15

**Delivery:**vILT or cILT  
(virtual or classroom)

**Description:**

Leadership is the art and science of getting others to do what you want them to do…because THEY want to do it!

In this course, attendees learn how to create a positive and productive environment with those within their charge. How to identify and clarify goals, track progress, hold others accountable, effectively coach, and provide ongoing positive and constructive feedback. Team members being led receive what they need and want from their leaders, and therefore want to perform for them.

**Core Competencies & Benefits:**

* Learn how to create a motivational environment
* Boyden Leadership Model
* Servant Leadership
* Understand the wants and needs of team members (employees)
* Situational Leadership
* Understand the critical difference between a Boss and a Leader
* Define and prioritize the attributes of effective leaders
* Understand the value of 360 assessments
* Plan and prepare for feedback sessions
* Self-regulate your emotions and gauge the emotions of others
* Understand how to give constructive and positive feedback
* Identify and respond to common triggers that make feedback hard to receive
* Understand the importance of Individual Development Plans
* Identify, plan, and implement ways to improve individual and team performance